# Lancope.

**Optimizing Security and Network Operations** 

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#### **Overview**

StealthWatch™ Architecture

**Product Family Hierarchy** 

#### **Industry Honors**

StealthWatch™ Management Console

StealthWatch™ Xe for NetFlow™

StealthWatch™ Xe for sFlow®

StealthWatch™ NC

StealthWatch™ ID-1000

StealthWatch™ Flow Replicator

Deployment

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#### LANCOPE® INDUSTRY HONORS

Lancope's StealthWatch consistently receives accolades for product performance, quality and meeting customer needs.



#### June 2006

Based on Interop Tokyo's rigorous evaluation of solutions and services, Lancope's StealthWatch received the "Best of Show" award in the Network Security Products category because of its unique advantages, including the ability to leverage investments in network infrastructure by analyzing NetFlow™ or sFlow® data; its Point-Of-View™ technology, which delivers customized dashboard views that cater to users' specific operational and reporting needs; the Concern Index™, which prioritizes suspicious host behavior and allows for threshold driven response and automated mitigation actions using existing routers, switches or firewalls to quarantine hosts; and User Identity Tracking, which ties network flow data, alarms, alerts and host behaviors directly to the individual responsible for the activity. For more about this award, visit www.lancope.com/news/06132006.aspx.



Technology Developer Partner

#### March 2006

The Cisco Technology Developer Program members offer complementary and compatible technologies that help Cisco and our Program Members continuously expand our solution offerings to customers of all sizes. The program ensures that members' products and technologies have verified interoperability, adhere to strict standards, and offer exciting new capabilities for Cisco joint customers. It ensures that members hold leadership positions in their particular market segments. Members' products showcase the innovations made possible through collaboration with Cisco. Read more >>



#### February 2006

#### Best Intrusion Detection Finalist in the Reader Trust Awards

With over 1,300 product and service nominations from over 330 competing companies globally, the SC Awards are the world's leading awards program for the information security industry. The SC Awards program spans US, Asia, and UK. The SC Awards are composed of both the Reader Trust Technology Awards--voted on by SC readers in each region and the SC Awards Council, a group of carefully selected senior CSOs--and the Professional Awards that are judged by a panel of the industry's top talents.

Recognizing technical excellence and professional achievement across a variety of different categories, the SC Awards is a truly unique program developed to bring attention to the industry's top products and highlight the professionals that have both created them and use them within their companies. These industry achievements are acknowledged during the exciting US Awards ceremony taking place this year at the Fairmont, San Jose on February 14th, 2006. For more information contact Liz Lockard at Liz.Lockard@haymarketmedia.com or visit www.scmagazine.com.



### February 2006

Hot Company Winner, Info Security Products Guide
Lancope received this distinguished award because of its
established customer base, technology and product advantage in
the industry. Lancope's network behavior analysis and response
solutions have a loyal and diverse customer base along with a
product and technology advantage that allows for cost-effective













internal enterprise network security. Its innovative StealthWatch System, which includes StealthWatch NC for native captures, StealthWatch Xe for Cisco NetFlow, StealthWatch Xe for sFlow® and StealthWatch Management Console appliances, provides costeffective enterprise-wide protection and control; unprecedented, accurate visibility into "most significant" network behaviors, shortened resolution time to minimize impact of network threats and powerful audit and forensic capabilities. For more about Lancope's award, visit

http://www.infosecurityproductsquide.com/hot2006/Lancope.html.

#### December 2005

## Use Network Behavior Analysis for Better Visibility Into Security and Operations Events

Document ID Number: G00134030

Network behavior analysis (NBA) can be used to detect behaviors that may be missed by other detection and control technologies, such as intrusion prevention and firewalls. Gartner predicts that "25% of large enterprises will implement solutions by 2007. Lancope's StealthWatch, a veteran NBA product, provides enterprises with a hybrid network behavior and response system that bases actions on behavior deviations and protocol analysis."

#### October 2005

#### **Foundry Security Alliance Program**

Foundry Networks, Inc. (Nasdaq: FDRY) is a leading provider of high-performance enterprise and service provider switching, routing and Web traffic management solutions including Layer 2/3 LAN switches, Layer 3 backbone switches, Layer 4 - 7 application & security, switches, wireless LAN and access points, access routers and metro routers. Foundry's 8,500 customers include the world's premier ISPs, metro service providers, and enterprises including e-commerce sites, universities, entertainment, health and wellness, government, financial, and manufacturing companies. For more information about the company and its products, call 1.888.TURBOLAN or visit <a href="https://www.foundrynetworks.com">www.foundrynetworks.com</a>.

#### April 2005

Lancope has been named one of two hundred finalists for the Red Herring 100 Private Companies of North America award program.

Red Herring announced today that Lancope, the leading provider of Network Behavior Analysis (NBA) and Response solutions, has been named one of two hundred finalists for the Red Herring 100 Private Companies of North America award program. More than nine hundred nominations were submitted for consideration this year. The Red Herring 100 winners will be unveiled at the Red Herring Spring 2005 conference, May 17-19, 2005 in Monterey, CA.

Read full review»

#### January 2005

StealthWatch Receives InfoWorld's 2005 Technology of the Year Award for Best Network IDS

InfoWorld awards StealthWatch for its ability to provide granular control for enhanced network security.

Read full review»

### August 2004

StealthWatch Named Top Choice for IDS by InfoWorld

InfoWorld's Product Review team evaluates network intrusion detection systems from ISS, Lancope, Snort, and StillSecure. Lancope achieves highest ratings.

Read full review»













#### August 2004

StealthWatch 4.1 Earns 'Excellent' Rating from eWeek

Lancope's StealthWatch Management Console appliance, combined with Version 4.1 of its StealthWatch system software, makes a network behavior anomaly detection system that's significantly easier to monitor and manage than before.

Read full review»

#### July 2004

StealthWatch and StealthWatch+Therminator Earn Common Criteria EAL2 Certification

Common Criteria certification validates StealthWatch and SW+T's ability to protect enterprise assets and business transactions with the leading high-performance solution for ensuring network integrity through behavior-based threat defense and network intelligence. The validated StealthWatch system, which includes StealthWatch and SW+T appliances, provides enhanced network and host level security as well as powerful visualization of network activity in order to optimize security and network operations. Read full review»

#### June 2004

StealthWatch earns five stars from CRN Test Center

"Solution providers can help companies better secure their networks using StealthWatch from Lancope." FRANK J. OHLHORST Technology Editor CRN Test Center Read full review» Read press release»

#### June 2004

StealthWatch receives OPSEC certification from Check Point

Through OPSEC certification, StealthWatch seamlessly interoperates with Check Point's market-leading VPN-1©  $Pro^{TM}$  integrated VPN/firewall software to offer advanced threat defense and enhance the network security posture of enterprises. StealthWatch enables customers to significantly improve network availability and reduce remediation efforts by detecting suspicious activity and using the OPSEC interfaces to block this activity at the perimeter gateway.

## Read full review»

April 2004 Lancope recognized as Visionary with Greatest Ability to Execute in Gartner IDS Magic Quadrant

Lancope's StealthWatch was recognized as the Visionary with the greatest Ability to Execute in Gartner's Magic Quadrant for the Intrusion Detection System (IDS) market. Gartner's positioning is an important validation of Lancope's innovative approach and expanding leadership beyond the traditional IDS market and into the rapidly emerging Network Integrity market.

"Lancope gets high vision marks for this approach, because tracking usage and network debugging is one of the most-valuable features of IDSs."

Richard Stiennon

Gartner

Read the summary»
Read press release»

#### March 2004

Network Computing Names StealthWatch Finalist for 2004 Well Connected Award

StealthWatch was named a finalist by CMP Media Inc.'s Network Computing magazine for a 2004 Well-Connected Award.

StealthWatch was chosen as one of the best in the Network



Behavior Analysis (NBA) and Response category for ensuring enterprise-wide security.

Read press release»

#### April 2003

Lancope Wins Outstanding Emerging Technology Business Award In the AeA Southeastern "Spirit of Endeavor" Awards Program

Lancope received the Outstanding Emerging Technology Business Award for best representing the "Spirit of Endeavor," developing cutting edge technologies, generating significant revenue growth and serving as a role model for other companies.

Read press release»

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